

Date: 25th March 2024
To: All Distributors
From: Product Management
Subject: 3M Novec1230 – Critical End Of Life Update

Please share immediately with your Design, Sales, Purchasing and Service personnel

Please be advised that the 3M company has stopped accepting new orders for Novec 1230. Abruptly pulling in the previously communicated last time buy date (Bulletin TB24001-Issue B) and citing “capacity constraints”, 3M informed us last week that they may need to “reject most or all of” Kidde Fire Protection orders dated March 13, 2024, and onwards.

KFP Actions

Although we expect some Novec supply to trickle in, given that KFP current inventory available is less than our current orders entered as of March 20, 2024, effective immediately, KFP is taking the following steps:

- We are no longer accepting any new orders for systems, empty cylinders and refills using Novec.

Your Actions Please

As advised previously and especially now in light of this severe supply constraint, take the following action(s):

- Immediately change current sales orders within your control to Kidde Fluoro-K.
- Immediately communicate with end-users, consultants, general contractors and other stakeholders and convince them to change current ongoing designs and future specifications to Kidde Fluoro-K.
- Immediately change all new system designs to Kidde Fluoro-K to avoid future disappointment.

Here's Why Fluoro-K

Still wondering about changing to Fluoro-K? Here is why to stop wondering and take the actions suggested:

- Availability: Unrestricted availability.
- Price: More cost competitive.
- MDCs: Same as Novec for Class A and B; minor difference in Class C.
- Brand: Branding of agent permits complete clarity about which supplier to use when refilling.
- Flexibility: Cylinder size range and ECS-360 (25 bar) and ADS platforms allow from small to large systems.
- Quality: Mark of Kidde's quality – backed by 106+ year history of fire suppression excellence.

Questions or Concerns

Please contact our master distributor: sales@norrscope.com